



**FINANCIAL SERVICES REGISTRY, CALL FOR EXPRESSIONS OF
INTEREST FROM QUALIFIED FIRMS FOR THE
SUPPLY, INSTALLATION AND COMMISSIONING OF A FINANCIAL
SERVICES REGISTRY (FSR) SYSTEM**

BACKGROUND

The Financial Sector Deepening Trust of Tanzania (FSDT), on behalf of the Financial Services Registry, wishes to appoint a company to create a software to capture, store and analyze data as part of the financial services registry initiative in Tanzania.

FSDT, Bank of Tanzania and Bill and Melinda Gates Foundation (BMGF) have conducted two census mapping exercises in Tanzania in 2012 and 2013/14. These collected the location (GPS coordinates) and basic supplementary data about all financial service points in Tanzania. Valuable market data for the regulator and Financial Service Providers was generated and used in decision making. Consequently, this has led to an increased demand for spatial data by the market.

In order to meet this demand, FSDT in collaboration with the Bank of Tanzania (BoT) will conduct a third round of registration of all financial access points in Tanzania. The process entails the field teams visiting the financial access points to:

- Capture their GPS locations and supplementary data using a smartphone based application
- Issue a unique ID to every financial service location

Other than the previous two rounds, the current will cater for a sustainable ongoing registration procedure once the initial mass registration has been

completed.

The Financial Sector Deepening Trust of Tanzania (FSDT), on behalf of the Financial Services Registry, wishes to appoint a company to create a software to capture, store and analyze data as part of the financial service registry initiative in Tanzania and will appoint a separate company to conduct the registration of financial access points in Tanzania.

Service locations to be captured are likely to include:

- Commercial Banks
- Community Banks
- Standalone ATMs
- Bank Agents
- Mobile Money Agents
- Microfinance Institutions
- Microfinance Banks
- SACCOs
- Insurance
- Point of Sale (POS) Devices
- Aggregator Agents and Merchants
- Money Transfer Operators

SPECIFICATION OF ASSIGNMENT

To implement this assignment, the vendor will be required to create a smartphone based data collection tool to be used, initially, by the registration field teams and later by financial service providers to register new locations. The data collection tool should be:

- easy to use
- able to function in multiple languages (English and Kiswahili)
- able to capture a wide range of data formats including location (GPS) data
- Include features to allow offline data collection
- Include features to validate and check the quality of data in the field

- Easily customizable to allow for new data fields
- Allow for user registration and centralized access control

The developed smartphone based data collection tool should be integrated to a comprehensive data management system which will be visualized through a web-interface.

The data being generated by the registry will form the basis of a national registry of financial access points, which will:

- Provide information to the general public on the location of their nearest financial service
- Provide information to policy makers and financial sector regulators for decision making and setting policy
- Provide information to Financial Service Providers

These factors mean it is critical that a top quality and highly experienced application and data system development firm conduct the exercise.

We have a strong preference for software built on open source libraries. The vendor will be required to supply the source code to the client.

The project is a Bank of Tanzania initiative, which will in its initial phase be supported by the FSDT, during project implementation a close collaboration with Financial Service Providers and other relevant stakeholders is required. It is envisioned that the first phase of this project will include providing support for system management, data storage and adding new features for a period of up to 3 years.

Only firms with demonstrated experience and capacity in developing mobile data collection tools, data management systems, and analytics/ business intelligence platforms will be considered for this important assignment. Those firms which do not have the relevant experience need not apply.

Successful firms are expected to demonstrate:

- previous experience in systems development
- multi-stakeholder database integration
- creative user interface development
- expertise in spatial data analysis at the systems output level

Potential bidders are required to submit a capacity statement, CVs of all key personal to be engaged in the project and references of previous projects.

Interested firms should send an expression of interest along with a capability statement by 16:00 hrs on 14th March 2018 electronically to procurement@fsdt.or.tz

Expression of interest sent electronically but failing to arrive by the deadline will require proof of date and time sent to be considered.

Short-listing will take place by 28th March 2018. All shortlisted firms will be issued with a formal invitation to tender, setting out the full terms of reference, the basis on which the contract will be awarded and other details. Those who didn't meet the criteria will not be contacted.